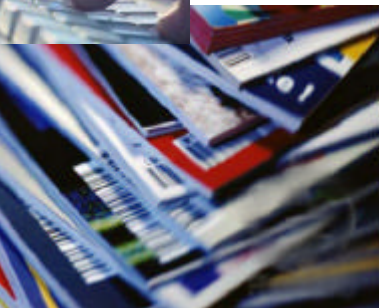
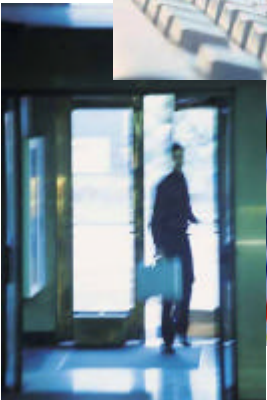
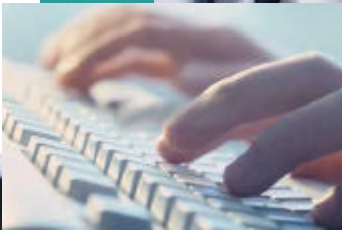
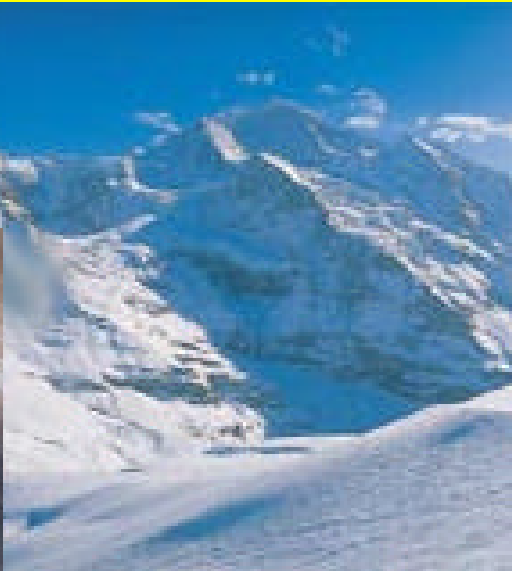
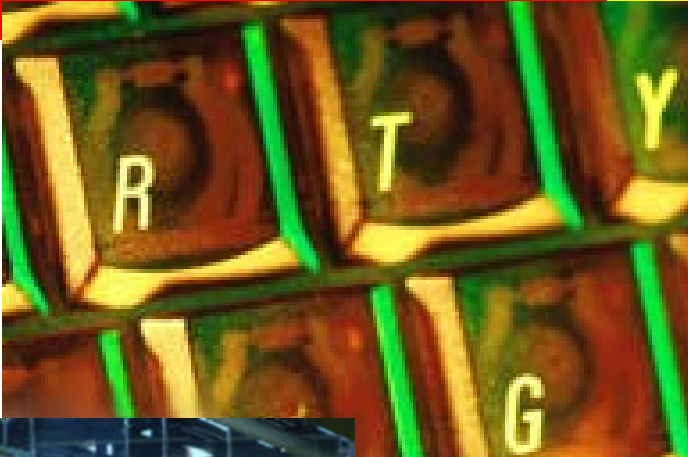


CAF News



ISM 2004
Registered users at www.cafosa.com
Press Clippings
...and much more!

Looking forward...

Now it's time, more than ever, to 'recreate' the business, no matter how successful it has been in the past. Our industry is changing very fast. Not only in terms of finished products but also due to the sector becoming concentrated amongst the big players and the emergence of powerful countries like China and India.

Customers take quality and service for granted and expect exceptional service from us, as well as around the clock innovation and very competitive prices.

At Cafosa we have excelled in quality and technical service since the beginning of our activities. Innovation has been our motto over recent years; Cafosa's Directly Compressible Pow-

der Gum **All in Gum** is nowadays a real trend-setter in oral care, and in nutraceutical and pharmaceutical chewing gums.

Our China and India locations provide us with top-grade platform to obtain supplies and to manufacture with the most competitive costs.

The new Cafosa of this second era, starting in its 26th year of existence, is prepared for the new challenges ahead. We are maintaining the strengths which made us the favourite amongst world gum manufacturers and we are growing very fast in the new skills required by the market.

Agility is the key word nowadays, and this

means getting ahead of the market with new activities.



We are committed to continuing to provide our customers with the most suitable products and services at competitive prices, and to keeping our position as the 'Reference Company' in gum base supply.

We invite all our stakeholders to join us in the celebration of the beginning of our new era after our first 25 years of successful service to customers.

Xavier Marcos
General Manager

In this issue...

News from Cafosa

ISM '04
www.cafosa.com

Press Clippings

European health claim legislation
UN launch food portal

Last but not least...

Our customers ask
On the web

News from Cafosa

ISM 2004: just around the corner...



Needless to say, the motto of our stand at next ISM (Köln, February 1st to 4th) will be our 25th anniversary.

But going beyond image, our stand will contain many more new ideas, which we will be more than pleased to share with you. So come and visit us!

Just like last year, you will find us at

Hall 2.1
Stand H39

where you will be welcome anytime.

Being a registered user...

After two years, our web-site (www.cafosa.com) has become the 'reference site' for a lot of companies in the sector. Registered users include not only customers but also flavourists, ingredient suppliers, equipment manufacturers, universities and other research centres from all over the

world. When users click on www.cafosa.com and log in, they can consult specialised information and documents which they themselves describe as highly useful and which they consult in ever increasing numbers. If you are reading this

quarterly Newsletter during the quarter of its publication, you already know what we mean. And if you don't, just enter www.cafosa.com, click the 'register' button on the right and join this 'club', which, in just two years, already has over 500 members.

And coming soon...	
ISM	Köln, Germany, 01-04/02/04
EXPO GOLOSINAS	México D.F., Mex. 11-13/02/04
FI ASIA-CHINA	Shanghai, China, 23-25/03/04
CM EXPO	Wiesbaden, Germ. 27-29/04/04
ALL CANDY EXPO	Chicago, USA 08-10/06/04

European health claim legislation

Decisive steps toward a harmonized European health claims legislation applicable to functional foods occurred recently. On July 17, 2003, the EU Commission released a formal proposal for EU legislation on 'nutrition and health claims made on foods'

If passed as legislation (experts expect that most of this proposal will make it to legislation), health claims will be allowed in all EU countries, but major changes an adaptation in the present health foods market will be necessary. Companies will have to provide scientific substantiation for their product's health claim and the wording of the claim will be scrutinized, but there are other issues on the communication side: submission of the claim in all

EU languages and implied communication of health benefits.

From the several controversies that this proposal brings up, two were recurrently discussed:

- The various health claim prohibitions (non-specific benefits for overall good health or well-being; Psychological and behavioural function claims; references to slimming or weight control or hunger reduction; references to health professionals, associations or charities).
- The fact that certain foods cannot hold health claims (i.e., the overall nutritional profile of the product with regards to the total amount of fat, sugar and sodium must

be taken into consideration before making a health claim)

The procedure requires that this proposal is passed by several European bodies (such as the European Parliament and the Council). The implementation of the final legislation is expected at its earliest by January 2005, and will be retroactive (i.e., applicable to products already in the market).

There are several proposals for legislation in the pipeline, which will regulate many products beyond functional foods, for example herbal products, food supplements and sports nutrition products, as well as a revision for fortified foods.

The Manufacturing Confectioner
November 2003

UN launch food portal

The UN Food and Agricultural Organisation (FAO) has launched an initiative to help students, researchers and scientists from developing countries gain free and low cost access to scientific literature reports CORDIS.

The initiative, known as AGORA (Access to Global Online Research in Agriculture), will provide access, via an online web portal, to more than 400 scientific journals in food, nutrition, agriculture, as well as biological, environmental and social sciences.

Confectionery Business
December 2003

Last but not least...

On the web



<http://www.allcandyexpo.com>

In a few months, this fair, which has become the most important in the USA for the confectionery sector, will take place in Chicago. You can find all the information about it here, whether you want to see who's exhibiting or book your own stand, or even accommodation and other services which are necessary when traveling abroad.

Our customers ask...

We have been told that sometimes lecithin is used in a chewing gum. Can you tell us what the purpose of using it is?

As you know, flavour softens the gum base, but some flavors just don't soften it properly, even when they are used at higher doses than usual; in these cases the use of an external softener is advisable. This external softener (call it lecithin, triacetin, palm oil, coconut

oil, etc.) provides the softening power that the flavour does not fulfil, and the final result is a chewing gum which is pleasant to chew and which avoids the hardness and rubber-like texture that would have been obtained with an unsuitable flavour.



Send your questions to:

CAFOSA GUM S.A.
Our customers ask
Calabria 267
08029 Barcelona
Spain
Tel.: + 34 934 100 300
Fax: + 34 934 932 801
E-mail: customers@cafosa.com

Send your opinions, suggestions or whatever else to

mktbd@cafosa.com